

**SUMMARY OF COMMUNITY-BASED ORGANIZATION AGREEMENTS AND OTHER DIRECT TREATMENT PROVIDERS
REQUEST TO THE HEALTH COMMISSION**

This Agreement is for the provision of direct treatment/services that serves as an extension of DPH's service delivery system.

Vendor:	<u>Regents of the University of California, San Francisco</u>	Division/Section:	<u>PC – HHS</u>
Address:	<u>1001 Potrero Avenue, ZSFGH Ward 86</u>	Deputy Director:	<u>Greg Wagner^{DS}</u>
Contact:	<u>Helga Sigvaldadottir</u>	DPH Administrator:	<u>Bill Blum^{DS}</u>
	Phone: 415-305-4882	Program Administrator:	<u>Beth Neary^{BN}</u> Phone: 831-334-4830
		Contract Analyst:	<u>Jessica Huang</u> Phone: 628-271-6169

Request for approval of a New Professional Services Agreement with Regents of the University of California, San Francisco (UCSF) to perform comprehensive primary and specialty medical care services for HIV positive outpatient clients. The total proposed agreement amount is \$1,749,891 which includes a 12% contingency for the term of 07/01/2023 through 06/30/2024 (1 year). This one-year contract was created as these services are in the process of being solicited, once completed, a new contract for these services will follow in FY-24-25.

Mark only one for each question below:

- Vendor Type:** For Profit Non-Profit Government Entity
- Is the Vendor a CMD Certified LBE?** Yes No
- Purchasing Authority:** RFP Sole Source – Admin 21.42
- Does DPH have other existing agreements with this Vendor?** Yes No
If yes, approximately how many years has DPH been doing business with this Vendor? Provide explanation, as needed. 30 plus years

AGREEMENT INFORMATION

Proposed Transaction

07/01/2023 to 06/30/2024

FUNDING SOURCES:

	Initial Year	All Ongoing Years <i>exclude initial year</i>	Total
General Fund	\$983,246	\$0	\$983,246
Ryan White Part B Grant	\$132,900	\$0	\$132,900
Ryan White Part A Grant	\$34,143	\$0	\$34,143
Ryan White Part A – Ending the HIV Epidemic	\$412,114	\$0	\$412,114
<u>TOTAL DPH REVENUES:</u>	<u>\$1,562,403</u>	<u>\$0</u>	<u>\$1,562,403</u>
12% Contingency Amount	\$187,488	\$0	\$187,488
<u>TOTAL AGREEMENT AMOUNT WITH CONTINGENCY:</u>	<u>\$1,749,891</u>	<u>\$0</u>	<u>\$1,749,891</u>

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<u>ONE-TIME COSTS:</u>			
<u>ANNUAL AMOUNT WITHOUT CONTINGENCY*:</u>			

**Ongoing years excludes one-time costs.*

PROPOSED UNITS OF SERVICES

Mode(s) of Service & Unit of Service (UOS)/ Number of Contacts (NOC) Definition	Number of Clients <input type="checkbox"/> Duplicated <input checked="" type="checkbox"/> Unduplicated	Unduplicated Clients / UDC	Unit Cost
(PHAST) Outpatient Ambulatory Health Service Encounters 566 x \$247.89 = \$140,306 0.37 FTE X ~32 encounters x 48 weeks = 566	566	150	\$247.89
(PHAST) Medical Case Management Hours 1,330 x \$113.29 = \$150,675 .90 FTE X 40 hrs. / wk. x 48 wks. x ~ 77 % effort = 1,330	1,330	300	\$113.29
Total General Fund = \$290,981 (7/1/23 – 6/30/24)			
(POP-UP) Outpatient Ambulatory Health Service Encounters 2,520 x \$193.70 = \$488,125 1.50 FTE x ~35 encounters per wk. x 48 wks. = 2,520	2,520	400	\$193.70
Total General Fund = \$488,125 (7/1/23 – 6/30/24)			
(POP-UP) Medical Case Management Hours 1,025 x \$129.66 = \$132,900 0.75 FTE x 40 hours/week x 48 wks. x ~ 71.2% productivity = 1,025	1,025	60	\$129.66
Total Ryan White Part B State Grant Funding = \$132,900 (7/1/23 – 6/30/24)			
(POP-UP) Outpatient Ambulatory Health Service Encounters 302 x \$486.18 = \$146,825 0.18 FTE X ~35 encounters x 48 weeks = 302	302	80	\$486.18

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(POP-UP) Medical Case Management Hours 384 x \$254.91 = \$97,884 0.25 FTE X 40 hrs. / wk. x 48 wks. x ~ 80 % effort = 384	384	100	\$254.91
Total Ryan White Part A Ending the HIV Epidemic Federal Grant Funding = \$244,709 (7/1/23 – 6/30/24)			
(GC) Outpatient Ambulatory Health Service Encounters 270 x \$347.31 = \$93,773 0.40 FTE x ~14 encounters per wk. x 48 wks. = 270	270	40	\$347.31
(GC) Medical Case Management Hours 375 x \$121.98 = \$45,740 0.30 FTE x 40 hrs./ wk. x 48 wks. x ~65 % effort = 375	375	40	\$121.98
Total General Fund = \$139,513 (7/1/23 – 6/30/24)			
HIV Quality Improvement Support Months 12 x \$2,845.25 = \$34,143	12	N/A	\$2,845.25
Total Ryan White Part A Federal Grant Funding = \$34,143 (7/1/23 – 6/30/24)			
(HIVE) Outpatient Ambulatory Health Service Encounters 150 x \$323.14 = \$48,470 0.142 FTE x ~ 22 encounters per wk. x 48 wks. = 150	150	7	\$323.14
(HIVE) Medical Case Management Hours 110 x \$146.89 = \$16,157 0.07 FTE x 40 hrs. per wk. x 48 wks. x ~ 81.8% effort = 110	110	11	\$146.89
Total General Fund = \$64,627 (7/1/23 – 6/30/24)			
(PHAST / PHP) Positive Health Practice Months 12 x \$13,950.42 = \$167,405	12	N/A	\$13,950.42
Total Ryan White Part A Ending the HIV Epidemic Federal Grant Funding = \$167,405 (7/1/23 – 6/30/24)			

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PRIMARY TARGET POPULATIONS

Agreement's Primary Target Groups	UCSF – Ward 86 will serve all populations and ethnicities with a special focus on newly diagnosed HIV positive individuals, unstably housed populations living with HIV/AIDS, older adults living with HIV.
Agreement's Primary Target Neighborhood or Area	UCSF – Ward 86 is based at ZSFG. UCSF – Ward 86 will service all neighborhoods in San Francisco.

Purpose of Agreement:

This one-year contract was created as these services are in the process of being solicited, once completed, a new contract for these services will follow in FY-24-25. This contract will provide for HIV Health Services thru the following primary care programs: Positive Health Access to Services and Treatment (PHAST) for newly diagnosed HIV positive individuals, Positive On-Site Program for Unstably Housed Populations (POP-UP) for individuals living with HIV/AIDS, and Golden Compass (GC) for older adults living with HIV, HIVE for HIV+ persons that are pregnant or considering/planning to be pregnant, and other HIV related health services at Ward 86 Treatment Clinic. The services will include counseling, client navigation, medical case management, referral and linkage to care, and multi-disciplinary health care that includes rapid linkage and sustained engagement in primary medical care. Services are provided to patients who are marginalized, have fallen out of care, are at-risk of increased morbidity and mortality, and those who are affected by substance use health problems and other chronic medical problems, including Hepatitis B/C and other communicable diseases. Patients may be referred from other testing sites, from ZSFGH campus, or be self-referred.

Positive Health Access to Services and Treatment (PHAST) for newly diagnosed HIV positive individuals will provide services to marginalized HIV positive individuals who have fallen out of care in order to relink them to primary care and HIV treatment.

Positive On-Site Program for Unstably Housed Populations (POP-UP) for individuals living with HIV/AIDS will provide services to clients that range from asymptomatic to advance or end-stage illnesses that are not considered medically complex. For patients who have more complex needs referrals will be made to the Center of Excellence that is also located at Ward 86. Client navigation will be provided to help mitigate barriers to care including addressing co-morbidities for those that are homeless or have unstable housing which includes text messaging and enhanced contact.

Golden Compass (GC) for older adults living with HIV will address critical physical, mental and social health needs of older adults living with HIV. This program integrates aging (geriatric) and HIV services to improve quality of life for older adults and helps them navigate the challenges of living with HIV as a chronic disease.

HIVE for HIV+ women that are pregnant or considering/planning to be pregnant will serve individuals who range from asymptomatic to advance or end-stage illnesses and will provide preconception and prenatal care.

Outpatient ambulatory health services will be provided thru multidisciplinary healthcare services that include medical assessments, evaluation, diagnosis, and treatment including history, general medical care, care plans,

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treatment adherence services, and referral to specialty, ancillary services. Medical case management will also provide for comprehensive psychosocial assessment and navigation, referrals and linkage to health and social services that includes specialty services.

These programs are committed to improving engagement in primary care and reducing the stigma surrounding HIV and AIDS as well as addressing the barriers to care that affect the patients of UCSF – Ward 86. This includes leading the path in HIV initiatives and ensuring that there is quality control and improvement of care for HIV + patients.

Monitoring Report/Program Review & Follow-up:

This Agreement will receive annual monitoring through the DPH Business Office of Contract Compliance (BOCC), including for performance and fiscal stability.

Health Equity and Inclusion Compliance:

The Vendor will provide the necessary information to comply with the Department's Office of Health Equity (OHE) requirements and will work collaboratively to remove systemic and operational barriers that impede providing appropriate levels of services to meet the needs of disadvantaged BIPOC stakeholders and communities.

Sole Source:

The Agreement is authorized under the San Francisco Administrative Code Section 21.42 Sole Source. The Regents of the University of California Ward 86 is an integrated program on Zuckerberg San Francisco General Hospital's campus. This is a continuing program with services that were previously provided thru a Memorandum of Understanding (MOU) between DPH and UCSF. UCSF is the only vendor currently providing these services on site at ZSFGH Ward 86 and has experienced with supporting the eligibly client base.

Listing of Executive Director and Board of Directors:

Appointed Regents:	_____	_____
	_____	_____
	_____	_____
	_____	_____
	_____	_____
	_____	_____
	_____	_____
	_____	_____
	_____	_____
	_____	_____
Ex Officio Regents:	_____	_____

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	_____ Anthony Rendon	_____ Tony Thurmond
	_____ Michael V. Drake, M.D.	_____ Sandra Timmons
	_____ Amanda Pouchot	_____
Regents-Designate	_____ Keith Ellis	_____ Joel Raznick
	_____ Mierhawi Tesfai	_____
Faculty Representatives to the Regents	_____ Susan Cochran	_____ James Steintrager
	_____	_____
Advisors to the Regents	_____ Priya Lakireddy	_____ Jo Mackness
	_____	_____